



CCUSTOMER SUCCESS STORY: Volcano Therapeutics

Special thanks to Mike Retherford, SOX Project Manager, and Linda Kaechele, Corporate Controller, for sharing the Volcano success story.

Who is Volcano?

Volcano Corporation develops, manufactures and commercializes a broad suite of intravascular ultrasound (IVUS) and functional measurement (FM) products. These products enhance the diagnosis and treatment of vascular and structural heart diseases. This publicly-traded company implemented policyIQ concurrent with the introduction of their Sarbanes-Oxley (SOX) compliance efforts.

Time and Cost Savings

Volcano originally documented their SOX risk-control matrices using Excel spreadsheets. After configuring policyIQ, they were able to import the various risks, controls and tests organized by process and linked together as needed. The company is very pleased that policyIQ can be quickly configured to match the information they had documented in spreadsheets.

Volcano applauds the “logical overlay” that can be introduced in policyIQ’s Folder setup, which lets them organize their SOX data by process, grouped by year. This design enables intuitive access to the information for all levels of users, including auditors.

policyIQ Applied for Multiple Uses

Volcano is one of policyIQ’s many “multiple use” customers. While they originally implemented policyIQ to manage their SOX compliance effort, they have since recognized the product’s usefulness as a policy management tool. Like many policy management customers, Volcano has documents that are owned by individuals spread across the organization. When turnover occurs, those documents can be difficult to locate. Additionally, there is always a risk that the paper copy found in a drawer or the electronic copy attached to an old email may not be the most current, most recently-approved version. With policyIQ, those concerns are non-existent. Since moving these documents into policyIQ, Volcano can track the version history, see who last updated the policy and when,

policyIQ

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and verify that the appropriate people reviewed and approved the policy. Perhaps the greatest benefit is that their policies are now effectively organized and easy to locate.

policyIQ Version 6: “Greater versatility and usability”

Volcano is also quick to praise policyIQ version 6 - the redesigned version of policyIQ launched in 2008. They have found it to be much easier to use as the design closely matches the familiar Windows-style design users are used to working with. They also describe the new version as “more intuitive and comfortable,” and easier for new users to navigate and quickly begin using. Additionally, they consider the new Report Builder “a significant improvement in versatility and usability.” The redesigned rich text editor also offers much greater functionality that they have come to appreciate, and makes it easier to manage their comments.

Learn More

Contact us at information@policyIQ.com to speak with one of our team members or to schedule an online demonstration or visit our website – www.policyIQ.com – to learn more about the application, access the pricing calculator, and watch recorded demonstrations.

***Volcano Annual Revenue
= \$130.6 Million (Full
year 2007), \$122 Million
(9 Months 2008)***

***A policyIQ customer
since 3/2004***

***More than 4000 active
policyIQ Pages***

***3,700+ IVUS and FM
consoles installed
worldwide***

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